Message Text

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PAGE 01 ACCRA 04496 141505Z ACTION AF-10

INFO OCT-01 NEA-10 ISO-00 EB-07 OES-07 PA-02 USIA-15 DLOS-09 AID-05 /066 W

-----141532Z 063728 /45

R 141025Z JUN 77 FM AMEMBASSY ACCRA TO USDOC WASHDC INFO SECSTATE WASHDC 8543 AMEMBASSY LAGOS AMEMBASSY MONROVIA AMCONSUL CASABLANCA

UNCLAS ACCRA 4496

CASABLANCA FOR RFA

E.O. 11652: NA

TAGS: BEXP, EFIS, GH

SUBJECT: COMMERCIAL FISHING TRADE MISSION

REF: ACCRA 4168

1. COMMERCIAL FISHING TRADE MISSION ARRIVED ACCRA AS SCHEDULED LATE AFTERNOON JUNE 8. OFFICIAL PROGRAM BEGAN JUNE 9 WITH CALL ON AMBASSADOR SMITH AND BRIEFING ON POLITICAL AND ECONOMIC SITUATION AND AID PROGRAM, BY EMBASSY AND USAID OFFICERS. MISSION THEN WENT TO FISHERIES DEPARTMENT RESEARCH UNIT, HARBOR INSTALLATIONS AND GOVERNMENT-OWNED BOAT YARD. EVENING JUNE 9 AMBASSADOR HOSTED RECEPTION AT RESIDENCE FOR MISSION. GUEST LIST OF 90 INCLUDED GHANAIAN GOVERNMENT AND PRIVATE OFFICIALS, PRESS AND EMBASSY OFFICERS.

2. JUNE 10 GROUP RETURNED TO TEMA FOR MEETING WITH HEAD OF STATE FISHING CORPORATION (SFC), THEN TOURED SFC'S COLD STORES, DRY DOCKS, SHIP AND WORKSHOPS. AFTER UNCLASSIFIED

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TYPICAL GHANAIAN LUNCH HOSTED BY STATE FISHING CORPORATION. GROUP MET WITH EXECUTIVE DIRECTOR OF MANKOADZE FISHERIES, LARGEST PRIVATE FISHING COMPANY, AND VISITED INSTALLATIONS. LATE AFTERNOON MISSION MEMBERS MET WITH BOARD OF DIRECTORS OF OCEAN FISHERIES, ONE OF MAIN PRIVATE FIRMS IN INDUSTRY.

3. REMAINDER OF TIME IN ACCRA WAS FREE FOR CONTACTS WITH

BUSINESS AND GOVERNMENT OFFICIALS. MOST MISSION MEMBERS REPORTED SOME SUCH INFORMAL CONTACTS WITH INTERESTED GHANAIANS OVER THE WEEKEND. US BUSINESSMEN PLEASED WITH WARM HOSPITALITY AND IMPRESSED BY ENTHUSIASM, INTEREST, AND EXPERIENCE OF GHANAIANS. MISSION MEMBERS NOTED MAIN OBSTACLE TO INCREASED U.S. PENETRATION IN FISHERIES MARKET IS FINANCING TERMS OFFERED BY COMPETITORS, SUCH AS NORWAY, JAPAN, THE NETHERLANDS AND ITALY.

4. JUNE 11 DAILY GRAPHIC GAVE PROMINENT BACK PAGE COVERAGE TO MISSION DIRECTOR O'CONNOR STATEMENT. BEFORE DEPARTURE MONING JUNE 13, MISSION DIRECTOR AGAIN INTERVIEWED BY PRESS AND PHOTOGRAPHS TAKEN. AIRPOUCHING PHOTOGRAPHS AND PRESS CLIPS TO USDOC SOONEST. SMITH

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am

Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: FISHING INDUSTRY, TRADE VISITS

Control Number: n/a

Copy: SINGLE Sent Date: 14-Jun-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

Disposition Date: 01-Jan-1960 12:00:00 am

Disposition Event: Disposition History: n/a Disposition Reason:

Disposition Remarks:
Document Number: 1977ACCRA04496
Document Source: CORE

Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:**

Film Number: D770212-0048

Format: TEL From: ACCRA

Handling Restrictions: n/a

Image Path:

ISecure: 1 Legacy Key: link1977/newtext/t19770661/aaaacbft.tel

Line Count: 76 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d9b0c97d-c288-dd11-92da-001cc4696bcc
Office: ACTION AF

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 ACCRA 4168

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 27-Oct-2004 12:00:00 am

Review Event: Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2168871 Secure: OPEN Status: NATIVE

Subject: COMMERCIAL FISHING TRADE MISSION

TAGS: BEXP, EFIS, GH

To: COM Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/d9b0c97d-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009